



HARVARD BUSINESS SCHOOL
ASSOCIATION OF GERMANY E.V.

HBS Winter Retreat 2011 - Kitzbühel

Dear HBS alumni and friends of Harvard Business School,

We kindly invite you back to the 2011 HBS Winter Retreat at the AlpineUniversity Kitzbühel, also called "The Grand Hotel Kitzbühel".

We are hosting this event from **28-30 January 2011** during prime skiing season in Kitz (and just one week after the Hahnenkamm World Cup Race). Therefore, we expect that the hotel will fill up very quickly.

For those who intend to extend their stay in Kitz, we have a few additional rooms available from 27 to 28 January and/or from 30 to 31 January 2011.

As in previous years, we recommend to book by returning the attached registration form to Pamela Vorbrugg and to pay your rooms in advance as quickly as possible.

Please note, that your booking is only valid if you have wired your room charge / conference fee **before 27 December 2010** to the following account:

Hubert Birner - "HBS Winter Retreat 2011"
Sparkasse Pfaffenhofen an der Ilm
Account Nr. 883348
BLZ 721 516 50
IBAN: DE50 7215 1650 0000 8833 48
BIC: BYLADEM1PAF

We will need to return all unconfirmed rooms of our hotel contingent to AlpineUniversity on December 27, 2010. After that date, no rooms will be available for this event.

Rates and booking conditions will be very similar to the previous years and remain very attractive as they include the professional program and full board ("Vollpension") in a Five* Star hotel during prime skiing season:

- Three nights single including conference fee EUR 900, double occupation including conference fee EUR 1200
- One night single occupation, full board including conference fee EUR 300, double occupation including conference fee EUR 400
- Two nights single including conference fee EUR 600, double occupation including conference fee EUR 800
- Conference fee only (no hotel rooms included): EUR 200

We are very happy that Professor Forest Reinhardt will join us again this year to teach a HBS case. In addition, the program will also include high profile business leaders that will share their experiences and views with the attendees in an intimate setting.

The final program and last details for logistics will be sent to you approximately two weeks before the event. Please plan to arrive in Kitzbühel no later than Friday January 28 at 5.30 pm.

Very best wishes and many thanks for a quick response.

Please contact Pamela Vorbrugg at + 49 89 99 89 92 57 or vorbrugg@tvm-capital.com if you have any further questions.

Hope to see you all again in Kitz!
Your Kitz 2011 team

Hubert Birner
Christine Funck
Hans Liebler
Harald Maehrle
Pamela Vorbrugg