



HARVARD BUSINESS SCHOOL
ASSOCIATION OF GERMANY E.V.

Book early:
Save 50 €
before July 31

Info & Registration

HBSA Sailing 2009

Thursday, October 15 – Sunday, October 18, 2009





HARVARD BUSINESS SCHOOL ASSOCIATION OF GERMANY E.V.

Moers/Munich, June 18, 2009

Dear fellow HBS alumni, dear friends of HBS,

After the very successful European HBS Alumni Sailing Weekend 2008 in Palma de Mallorca, many participants and others have asked about the next opportunity to sail together. So here we go:

The 2009 European HBS Alumni Sailing Weekend.

This event will again be a pure fun and networking event. We will charter sailing yachts for three days of sailing:

Thursday, October 15 – Sunday, October 18, 2009

This time we will explore the coast of Croatia and its Kornati islands being one of the most beautiful European sailing destinations. Information is available on many web sites such as

<http://kroatien-charter.net/klima-kroatien.html> or
http://www.scansail.de/reviere_mittelmeer/kroatien_revierinfos.html.

We will depart from and return to a base near Split. Direct flights to Split are possible from many European cities.

The sailing yachts will range from 40 ft to 50 ft in size with 4 – 5 cabins. Each boat will carry a crew of 4 – 6 HBS alumni allowing comfortable space for everyone. Depending on wind and weather we will sail about 4 – 8 hours per day and be in a harbour or at anchor for the evening and night. We will sleep on the boats. Breakfast and Lunch will be prepared by the crew and eaten on the boats. Each crew will decide for itself about dinner on the boat or in a restaurant.

No previous sailing experience is required. For those with limited or no sailing experience, this is an ideal opportunity to find out if you like sailing.

For experienced sailors: This will be a relaxed sailing trip with clear focus on fun and getting to know each other. Also, if you are prepared and willing to skipper a boat, please contact the organizers with a brief description of your experience level.

Crew assignment: Crews will be assigned by the organizers. We will assign crews balancing sailing experience with beginners and experienced sailors. We will try to crew as many of our yachts as possible with HBS participants only. For those boats for which

we are not able to provide our own skipper, we will hire a professional skipper from the charter company.

Participants	The event is open to HBS alumni and their partner or significant other.
Location	Kornati Islands, Coast of Croatia
Time	Arrival of participants at the marina until Thu, Oct 15, 2009 13:00 (1 pm) Return of the boats to the marina: Sun, Oct. 18, 2009, approx 12:00 noon
Cost	€ 570 per participant € 200 per partner or significant other if sharing a cabin € -50 reduction for early booking before July 31, 2009
Included-	- Charter fees - Boat insurance (including deposit insurance) - Boat cleaning - Skipper (if required)
Not included	- Any other costs during the cruise (e.g. meals, harbour fees) - Travel expenses to and from Split

Cancellation policy: Participation is only confirmed after full receipt of payment. The event fee is non-refundable, unless a replacement is provided or the organizers are able to fill the spot with another participant.

Indemnity: Recreational yacht sailing as we plan it for this event is a safe sport provided it is exercised with prudence and adequately experienced skippers. However, as any sport, it includes specific risks. These include with low probability the risk of serious injury or death due to falling over board, collision or other events. The participants are joining the cruise at his/her own risk. The organizers or HBS Association of Germany e.V. / HBSAA Germany will not be responsible for any personal, health or property damage.

Guarantee: Each participant has the right to cancel his/her participation at any time and receive a full refund of the event fee if he/she is concerned about his/her safety. Any such refund is limited to the event fee. No travel or other costs incurred will be refunded.

How to sign-up for this event:

Please send an e-mail to sailing@hbsgermany.de and provide the following information:

1. Your LEFA, i.e. your HBS eMail (such as jdoe@mba2009.hbs.edu)
2. Participation with or without partner?
3. Your sailing experience (none, little, experienced, experienced skipper)?
4. Any sailing and/or boating certificates you hold?
5. Your shirt size, i.e. S/M/L/XL

Upon receipt of your registration, we will provide payment information and confirm your booking upon receipt of payment. You will then need to make your own flight arrangements.

We are looking forward to seeing you in Croatia

Best,

Christoph Reuter
HBS, MBA 2005

Jürgen Neumann
HBS, MBA 2001