



HARVARD BUSINESS SCHOOL
ASSOCIATION OF GERMANY E.V.

The 2011 European HBS Alumni Sailing Weekend October 13 - 16, 2011 - Athens, Greece

Moers/Munich, May 30th 2011

Dear fellow HBS alumni, dear friends of HBS,

After the successful European HBS Alumni Sailing Events in Valencia(2007), Mallorca(2008), Croatia (2009) and Marseille (2010) we are now inviting you to explore the Saronic gulf near Athens this year for

The 2011 European HBS Alumni Sailing Weekend October 13 - 16, 2011 - Athens, Greece



This event will be a pure fun and networking event. As in 2008 and 2009 we are planning for some relaxing sailing which should be fun for all levels of sailing skill.

The Saronic Islands Ägina, Poros, Angistri, Hydra, Dokos, Spetses and the coast of Peleponnes are usually recommended if you plan a quiet and relaxing trip. The area is rather well protected from strong winds and offers a good infrastructure with many nice little harbors, lots of historic sites and beautiful beaches.



Arrival will be Thursday morning, October 13 until 12:00 noon. The Athens international airport can be conveniently reached with direct flights from all major European airports. The fleet will leave the marina and start sailing on Thursday by 1pm. The event will end on Sunday at the latest by 12 noon so everybody can catch a convenient flight back home.



The yachts will range in size from 46 ft to about 52 ft. On each boat will be a crew of 4 to 6 HBS alumni. We will sail during the day for 4 to 8 hours and be in a harbor or at anchor for the evening and night. We will sleep on the boats. Breakfast and Lunch will be prepared by the crew and eaten on the boats. Each crew will decide for itself about dinner on the boat or in a restaurant.

For those with limited or no sailing experience: No previous sailing experience is required. Instead, because this event is only three days, it will be the ideal opportunity to find out if you like sailing.

For those experienced sailors: This will be a relaxed sailing trip with clear focus on fun for everyone – no regatta! Each evening all yachts will meet in the same harbor or at the same anchorage and everyone will meet for dinner on shore.

The event is open to HBS alumni and their partners or significant other.



Cost

Cost will be EUR 600 per participant for the boat charter and insurance (EUR 550 if registering by June 30th). Those partners who share a double berth with a primary participant will receive a discount of 60% on the event fee.

The event fee does not include meals, travel and harbor fees.

Cancellation

Participation is only confirmed after receipt of payment in full. After e-mail confirmation by us, the event fee is fully refundable only for cancellations received before June 30th. After June 30th the event fee is non-refundable, unless the organizers are able to fill the spot with another participant.

Disclaimer

Sailing is an outdoor activity and therefore depends on weather conditions. Each participant has to understand and by signing up agrees that weather conditions may not permit sailing on one or more days. It will be the authority of each skipper to make changes to each days planned sailing route or to cancel sailing for the day for safety reasons. Such decisions will be final and no reason for a refund.

Recreational yacht sailing as we plan it for this event is a very safe sport provided it is exercised with prudence and by adequately experienced skippers and co-skippers. However, as any sport, it includes specific risks which every participant has to understand and accept – please feel free to ask if you have any questions. The organizers assume no responsibility for any personal, health or property damage exceeding the event fee.

Selection of Skippers

In the past, the organizers have been able to secure experienced skippers from among the participants. In the unlikely event that this is not possible for 2011, the organizers will book professional skippers and distribute cost among all participants of the event.

Signing-up and Confirmation

Please send an e-mail with the subject „Registration HBSA Sailing 2011“ to sailing@hbsgermany.de and provide the following information:

1. Your LEFA, i.e. your HBS e-mail (such as jdoe@mba2009.hbs.edu)
2. Participation alone or with partner? If participation with partner, indicate if you will share a cabin with this partner (60% discount) or not.
3. Your yacht sailing experience (none, little, experienced crew, experienced skipper).
4. Detailed information about any sailing and/or boating certificates you hold, i.e. type, issuing authority, year issued, ... etc.
5. Are you willing and to serve as skipper or co-skipper? If yes, the organizers will contact you for further information on your sailing experience.

We will start confirming spaces as soon as we have enough participants for 2 boats. Thereafter we will confirm participation on a continuous basis as boats fill up. Crew assignments will be communicated approx. mid-September. We reserve the right to change crew and/or skipper assignments in order to optimize the balance of sailing experience.

We expect those who sign-up to pay the event fee within 5 working days after receiving confirmation. The confirmation e-mail will include payment information. If payment is not received on time, the space may be assigned to someone else.

We hope to see you in Athens!

HBS Association of Germany e.V.